



ABOUT FAC

First Australians Capital (FAC) provides First Nations entrepreneurs business growth support and financing. Our goal is to accelerate the growth and sustainability of the First Nations business sector by providing First Nations entrepreneurs with the right capital and right support to scale and grow.

At FAC, we believe in community investment, empowering First Nations entrepreneurs and communities to shape and determine their financial futures.

OUR EXPERTISE

Since 2016, over 800 businesses have worked with FAC to strengthen and accelerate their growth, with 80% of business owners reporting increased confidence in their business.

HOW WE WORK

We are trusted advisors that work directly with business owners to find the right capital solution that is appropriate for the business. We focus on addressing barriers to suitable finance, and work through a culturally informed investment framework that aims to put First Nations businesses at the centre. Our relational approach helps us consider a holistic assessment of the business and its pathway to success.

ABOUT YOUR BUSINESS

- You are majority **First Nations-led, controlled and owned** (directorship, shareholding).
- Your business is **growing**, your customer base is **expanding** and you need finance to take it to the next phase.
- You may benefit from **strategic business advice** to grow your business.
- You have a demonstrated **trading history**, business experience and clear articulated plan.
- You're an incorporated business (FAC cannot lend to sole traders).

FINANCE OPTIONS

FAC offers a range of financial products, tailored for growing sustainable First Nations businesses. These products focus on patient and flexible capital options including:

- Seed Grants;
- Concessionary Loans;
- Project finance;
- Working Capital;
- Secured and Unsecured Lending.

FAC has the ability to lend a First Nations business up to \$1 million through our financing options, subject to serviceability and limits for first round finance, caps apply. Establishment fees may be payable on eligible loans. All businesses are subjected to a screening process to determine the amount of capital that the business can take on.

WHAT WE PROVIDE

FAC is here to equip businesses for long-term success by using financing to support growth and sustainability and also provides business support to eligible businesses.

BUSINESS STRATEGIC ADVISORS

Business Advisors provide support and access to the right capital solution for business owners.

The Advisors are your first point of contact to FAC. Business Engagement Plans are one way that FAC partners with business owners to assist their success.



Photo: Wiru Drones

INVESTMENT SPECIALISTS

If finance is right for your business you may be introduced to FAC's Investment team, whose analysts will help determine the right capital solution and products options to support your business needs.

PARTNERSHIPS & HUBS

In selecting our partners, we've looked for organisations whose approach is to stand with First Nations entrepreneurs, working to dismantle the systemic barriers often preventing them from accessing the support they need to thrive.

CONTACT US

For more information or to get involved contact us on info@firstaustralianscapital.org, or head to our website <https://firstaustralianscapital.org/>



Photo: Yaala Sparkling

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